











CYBER FUND III INVESTOR PRESENTATION

APRIL 2025

www.paladincapgroup.com

Proprietary & Confidential



PALADIN IS A LEADING GLOBAL CYBER AND AI INVESTOR

We invest in the digital solutions of absolute need that advance, sustain, and defend critical infrastructure and modern society



- Paladin was founded in 2001 and has since managed >\$2B of companies and assets
- Unique blend of expertise in global security, deep tech, and financial execution
- "Dual Use" model provides exceptional information and economic advantages
- Proven team and track record with top tier returns across multiple funds
- Multi-stage investor with thesis-driven early-stage entry point



Washington, DC, Silicon Valley, New York, London, Luxembourg



In cyber/deep tech since 2008



Average tenure of investment team



Enterprise value created¹



2008 Fund Group (gross & net)² (25 cyber/deep tech deals)



2016 Fund Group (gross & net)²



2020 Fund Group (gross & net)²



WHY WE WIN: PALADIN'S COMPETITIVE ADVANTAGE

UNPARALLELED INFORMATION ADVANTAGE



DUAL USE MODEL



GLOBAL REACH



THESIS DRIVEN INVESTOR



Decades of experience, networks, and global security experts embedded into daily operations create an unparalleled information advantage

Team includes global thought leaders such as the first US National Cyber Director, former head of UK's GCHQ, and the 14th Director of the NSA

Paladin has built a unique model operating at the intersection of governments and the private sector

Portfolio companies have leveraged \$100M+ in non-dilutive capital, reducing risk and boosting return profiles

Proprietary networks in key global innovation markets for sourcing; expanded growth and exit opportunities for portfolio

Over a decade of significant global investing with a split of approximately 70% U.S. / 30% International

Creates proactive sourcing and access to compelling opportunities ahead of competitors, demonstrates value to founders

80% of deals sourced directly, first cyber fund investor in 97% of deals, leading the market by 18-24 months in major categories



A \$4.6 TRILLION MARKET OPPORTUNITY

Digital resilience requires dual use solutions across an ecosystem of Cyber, Al, and Deep Tech, a \$4.6T market. Paladin invests across four uniquely defined, interrelated pillars that power our successful strategy since 2008

Digital Enablement

Design with security, safety, and trust in-mind

Monitoring & Management

Continuous awareness of the operating environment

Cyber Security

Persistent defense of digital and information assets

Cyber Safety

Provide safe passage for humans in cyberspace

Example Investment Thesis Areas



ΑI

(

Asset

Visibility



Cloud



Internet of

Things

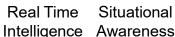














Security

Operations



Threat

Intel

Supply

Chain





Application Cyber Risk Security Analysis



Deepfakes

Content



Moderation information



Online Harm

Critical Infrastructure Customers









Chemicals Government Financial Communications **Facilities** Services











Critical Food & Healthcare Manufacturing Agriculture Facilities



Services

Defense

Industrial

Base







Dams

Transportation



Technology





Nuclear Reactors



Water **Systems**



CONSISTENT STRONG RETURNS SINCE 2008

2008 Fund Group^{1,2} 25 companies

\$235M invested

4.7X | 3.3X

(Gross & Net Multiple/TVPI)

36.6% | 25.5%

(Gross & Net IRR)

Exits/IPOs

\$1.1B Cash + Public Stock

5.4X Gross Multiple

3.8X Net Multiple

Total Fund all 34 companies

3.5X | 2.4X (Gross & Net Multiple/TVP

Cyber/Deep Tech Portfolio

2016 Fund Group^{1,3} 21 companies

\$208M Invested 3.0X | 2.6X (Gross & Net Multiple/TVPI)

22 40/ 1 26 E0/

32.4% | 26.5%

(Gross & Net IRR)

Significant portfolio momentum

12 companies with mark-ups
7 exits to date

2020 Fund Group^{1,4} 33 companies

\$274M

invested

1.8X | 1.5X

(Gross & Net Multiple/TVPI)

31.1% | 22.6%

(Gross & Net IRR)

Significant portfolio momentum

28 companies with mark-ups 3 exits to date

Notes:
1. All figures as of December 31, 2024 (preliminary and unaudited). Past performance of an investment or a fund is not necessarily indicative of future performance of such investments or fund or any other investment or funds.

- 2. The 2008 Fund Group (Paladin III, LP) figures include a composite of all investments in portfolio companies for all parallel vehicles and LP/affiliate co-investments. The 2008 Fund made a total of 34 investments, including 9 companies in alternative energy, a discontinued strategy. Including the discontinued strategy, the Fund Group's total returns across all 34 companies are 3.5X gross and 2.4X net multiple as of 12/31/24.
- 3. The 2016 Fund Group (Paladin Cyber Fund, LP) figures include a composite of all investments in portfolio companies for all parallel vehicles and all LP/affiliate co-investments made by the 2016 Fund limited partners, including 2 LP co-investments in 2008 Fund companies.
- 4. The 2020 Fund Group (Paladin Cyber Fund II, LP) figures include a composite of all investments in portfolio companies for all parallel vehicles and all LP/affiliate co-investments made by the 2020 Fund limited partners.
- 5. Please refer to the disclosure statement on slide 52 for Cambridge Associates' US Venture Capital: Index and Selected Benchmark Statistics, 3/31/24.

Cyber/Deep Tech Focus



A PROVEN CATEGORY LEADER

As the most active cyber fund over the last decade, Paladin has built a premier reputation. Our portfolio attracts top tier investment firms in follow-on financing rounds to help our companies scale

Cyber Funds

1	Paladin Capital Group	83			
2	Ten Eleven Ventures	80			
3	ForgePoint Capital	68			
4	Evolution Equity Partners	49			
5	Allegis Capital	46			
6	NightDragon	30			
General Technology Funds					
1	Accel	129			
2	Insight Partners	110			
3	Bessemer Venture Partners	97			
4	Paladin Capital Group	83			
5	Kleiner Perkins	80			
6	GV (Google Ventures)	77			
7	New Enterprise Associates	70			
8	Intel Capital	68			

Our Later Stage Investment Partners and Followers





SIGNIFICANT GROWTH DRIVERS FOR CYBER AND AI













Explosive
Growth of New
Digital Platforms
such as
Generative Al

Heavy investing continues in digital transformation

We are in the early innings of a significant wave of adoption of new digital platforms like Generative AI



Cyber Crime Remains Rampant, and Profitable for Attackers

Cost of cybercrime is predicted to grow to \$10.5 trillion⁽¹⁾



Entering a New
Era of Al-Driven
Cyber Attacks
and Cyber
Defense

80% of cybersecurity decision-makers expect AI to increase the scale and speed of attacks and 66% expect AI "to conduct attacks that no human could conceive of"⁽²⁾

4

Shortage of Skilled Talent

Workforce shortage of 4 million on a global basis⁽³⁾

Lack of talent or human failure is responsible for vast majority of incidents⁽⁴⁾ 5

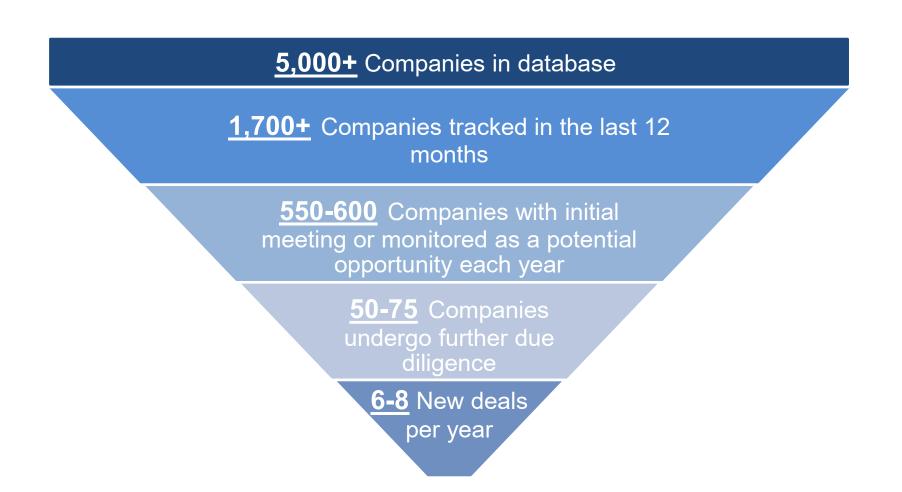
Increasing Mandatory Requirements

New SEC
requirements are fully
in place and the AI
regulatory landscape is
accelerating



ROBUST DEAL FLOW ENGINE AND PROCESS

Paladin's long history of investing in Cyber and Al has created strong proprietary deal flow, with a growing number of opportunities to back repeat entrepreneurs





BROAD ECOSYSTEM AND NETWORK TO ACHIEVE SCALE

The breadth and depth of our network is a key driver of our information advantage for well-informed early-stage investing, adding value, and profitably exiting portfolio companies





DISCIPLINED AND REPEATABLE INVESTMENT MODEL

Paladin deploys a proven and repeatable portfolio construction and investment model, focused on proactive sourcing, meaningful ownership, focus on metrics, value add, and feeding winners



Thesis driven, ahead of competitors

Proactively source companies and entrepreneurs

80% of our investments are sourced directly and **97%** of the time Paladin is the first cyber fund to invest



Lead early rounds, exceptional upside potential

Well-informed bets via domain expertise, networks

Top-tier returns with relatively low (18.5%) loss ratio¹ and Paladin is the first institutional capital 75% of the time



Highly scalable business models

High margin, SaaS or recurring revenue

>50-100% growth per year, 75%+ gross margins



Partner to drive best practices and add value

Active at Board level, persistent focus on value add

\$100M+ generated for our companies since 2008²



Feed the winners

Overweight to top performers over multiple rounds

75% of invested capital in positive return companies3



CYBER FUND III HIGHLIGHTS

Cyber Fund III will follow the same proven investment strategy Paladin has been executing on since 2008, managed by the same team working together for more than a decade

Fund Size \$300 million target, potential to increase at the discretion of the GP
Status Interim close in December 2024
Target Portfolio 30-35 companies
Initial Stage Early-stage entry point, companies with a proven technology, \$0-5 million revenue
Investment Size Minority stakes with control features, \$5-15 million over life per investment, more in top performers
Exit Strategies Strategies Strategic acquirers, financial acquirers, IPOs
Cyber Council Strategic value-add engagement with LPs who join Council, while enhancing our information advantage



THE CONVERGENCE OF AI AND CYBER



Al as a New Risk Surface

[Needs to Be Defended]

To achieve its full potential, Al needs to be trusted. Trusted Al will require adoption of a value chain of purpose-built solutions

Al can improve the efficiency of security teams and efficacy of existing tools, and create new capabilities to prevent and detect attacks



Convergence of Al & Cyber



Al is being used by malicious actors to create more sophisticated cyber attacks and launch other harmful activities

Al Improving Cyber Security

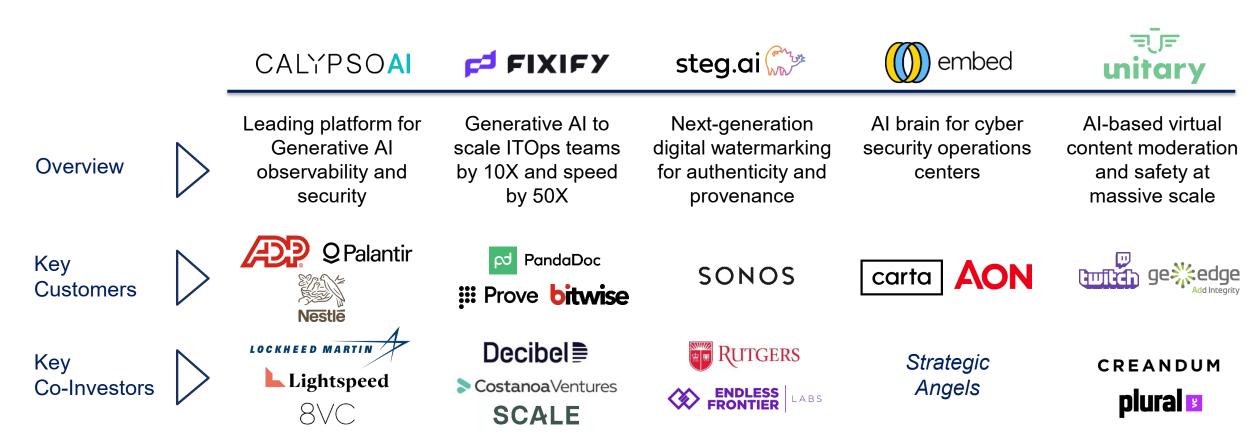
[Defense]

Al as a Tool for Attackers
[Offense]



AI/CYBER PORTFOLIO IN CYBER FUND II

Paladin's thesis-driven approach has led to well-timed investments in a new generation of start-ups at the heart of the Al/Cyber convergence, a core theme that will continue in Cyber Fund III and beyond





INVESTMENT EXAMPLE: A LEADER IN AI SECURITY

CALYPSOAI

(2020 Fund)

Provider of solutions for validation, security, and monitoring of artificial intelligence (AI) models and applications for enterprises and government agencies. The company was founded by an elite team of AI researchers with experience at the DoD and the Intelligence Community, leveraging their prior work in adversarial machine learning

Location(s)	Washington, DC Dublin, Ireland				
Founding Year	2018				
CEO	Donnchadh Casey				
Paladin's Initial Round	\$13M Series A @ \$35M Post-\$ (Apr. '20)				
Last Financing Round	\$23M Series A-1 @ \$62M Post-\$ (Feb. '23)				
Investment Partners L	OCKHEED MARTIN \$\ \C\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \				
Current Board Roles	(2) Board Directors; (1) Board Observer				
Key Customers	Q Palantir CBRE				

Investment Source

 Paladin proactively sourced and referenced the opportunity via a contact with senior leadership in the US intelligence community in 2019

Value Add

- Provided introductions to several prospective customers, including the DoD
- Helped negotiate the latest investment round and partnership with Lockheed Martin
- Connected the founders to Paladin's Strategic Advisory Group and Paladin portfolio executives to share best practices







INVESTMENT EXAMPLE: A LEADER IN MDR



Provider of a managed detection and response (MDR) platform. The company offers 24×7 security monitoring and response for cloud, hybrid and on-premises environments, utilizing the security signals customers already have so organizations can get more value from their existing security investments. The Company was founded by former Mandiant executives, which was acquired for \$1B by FireEye in 2013

Location(s)	Northern Virginia Denver, CO London, United Kingdom				
Founding Year	2016				
CEO	Dave Merkel				
Paladin's Initial Round	\$8M Series A @ \$18M Post-\$ (Aug. '16)				
Last Financing Round	\$170M Series E @ \$1.13B Post-\$ (Oct. '22)				
Investment Partners	Index Ventures Battery NEA CapitalG				
Traction	Pre-Revenue → \$124.0M ARR				
Current Board Roles	(1) Board Director; (1) Board Observer				
Key Customers	W UNITED M				

Investment Source

- Connected to founders via our network in our thesis/search for tech-driven managed security
- Established shared thesis and vision, and collaborated with founders to build business plan
- Formed and launched company, leading \$7.5M Series A in August 2016, building the initial syndicate

Value Add

- Provided the introduction to multiple prospects which led to \$3M+ in customer bookings prior to Series B
- Provided the introduction to Index Ventures (which led the Series C) at the time of the Series A and introduction to Alphabet/Google's growth equity investment fund, CapitalG (which led the Series D)









TEAM - 17 YEARS OF LEADERSHIP IN CYBER AND AI

Paladin has built a cohesive team that blends decades of experience of investing across 150+ transactions, specialized technical competence, and 100+ combined years of global security expertise

Management & Investment Team



Michael Steed
Founder & Managing Partner



Mark Maloney
Co-Founder, Managing Director
& Chief Compliance Officer



Lt. Gen. (Ret) Ken Minihan

Managing Director

Former Director of NSA



Christopher Steed

Managing Director
and Chief Investment Officer



Nazo Moosa Managing Director



Dr. Lee Buchanan Senior Advisor



Tim Richardson
Venture Partner



Ciaran Martin

Managing Director

Former Head of Cyber, GCHQ



Dr. Paul ConleyManaging Director and
Venture Studio Director



Mourad YesayanManaging Director



Kemba Walden Global Institute President



Ken Pentimonti

Managing Director, European

Manager



Tom Clute Principal



Keith Mason Venture Partner



Venture Partners & Advisors

Jamil Jaffer
Venture Partner



Philip Eliot Venture Partner



Brenda ChiaChief of Capital Development



Gibb WithamSenior Vice President



Joel-Oskar Raisanen
Vice President



Nuné Martiros, PhD Senior Associate



Francois Ruether
Vice President



Ed Albrigo
Chief Operating Officer



William Reinisch
Venture Partner



Rich Earley Senior Advisor



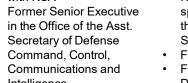
STRATEGIC ADVISORY GROUP - EXPERTS AND OPERATORS

Paladin leverages world class global security and subject matter expertise of its advisors and their networks to add value across our sourcing, investment evaluation, and to our portfolio companies



Richard Schaeffer, Chair

- Former Senior Executive with NSA
- in the Office of the Asst. Secretary of Defense Command. Control. Communications and Intelligence





Jeremy Bash

- Managing Director at Beacon **Global Strategies**
- Former Chief of Staff at CIA and DoD



Chris Inglis

- Formerly the first U.S. National Cyber Director. spearheaded the release of the U.S. National Cyber Strategy
- · Former NSA Deputy Director
- Former Paladin Managing Director



Vice Admiral (Ret.) Jan Tighe

- Former Commander of U.S. Fleet Cyber Command and U.S. 10th Fleet
- Board Member, General Motors. Goldman Sachs. **Huntsman Corporation**



Richard Clarke

- Internationally recognized expert on security, including homeland security, national security, cyber security, and counterterrorism
- Served three consecutive Presidents as a senior White House advisor



Florence Mottay

- Global CISO of Zalando and former Global CISO of Ahold Delhaize
- Previously, IOActive, Cigital, and Security Innovation



Sir David Omand

- Former Director of GCHQ
- Former UK Security and Intelligence Coordinator; Joint Intelligence Committee: Permanent Secretary of the Home Office



Najwa Aaraj, Ph.D.

- CEO at UAE's Technology Innovation Institute
- Previously Booz & Company



Kevin Phillips

- Currently serves as the Chairman of the Board of ManTech, was previously President & CEO from 2018-2022
- Served in various leadership positions at several government services and technology-related industry groups



Dr. Mary Aiken

- Internationally recognized Cyber **Psychologist**
- Hon, Professor Department of Law and Criminology University of East London



Congressman James R. Langevin

- Served 11 terms in the U.S. House and was the co-founder and cochair of the House Cybersecurity Caucus
- Senior member of the House Armed Services Committee



David Hoffman

- The Steed Family Professor of the Practice of Cybersecurity Policy at the Sanford School of Public Policy at Duke University
- Formerly was the Associate General Counsel, Director of Security Policy and Global Privacy Officer for Intel Corporation



Rear Admiral (Ret.) Mark Montgomery

- Senior Director at the Foundation for Defense of Democracies
- · Previously Executive Director of the Cyberspace Solarium Commission



KEY FUND TERMS

Structure and economic terms of Cyber Fund III are consistent with Paladin's prior funds

Fund Size

\$300 million target, potential to increase at the discretion of the GP

Term

10 (+1 +1 +1) years, of which initial investment period of 6 years

Fees and Carry

2% per annum of committed capital in investment period, then 2% per annum of net invested capital 80% / 20% after return of investment principal, expenses, and management fees on realized investments

GP Commit

1%

Structure

Binding capital commitments callable from partners as investments are made US (Delaware) and Cayman Islands fund vehicles



PORTFOLIO



TRUSTED GLOBALLY BY ENTERPRISES AND GOVERNMENTS

The world's most iconic brands entrust Paladin's portfolio companies for digital resilience

Uber	É	Marriott.	▲ DELTA	MAJOR LEAGUE BASEBALL	Microsoft	VISA	DE STATES OF THE	Goldman Sachs	amazon
UNITED AIRLINES	mercado libre	GE HealthCare	Homeland Security	∳ Domino's	أرامكو السعودية saudi aramco	Deloitte.	SPORTS	stripe	BARCLAYS
SAP	WELLS FARGO	Spotify [®]	Walmart 🔆	CENTENE° corporation	CHUBB	adidas	Marsh	ТОУОТА	G
AP	Capital One	U.S. ARMY	virgin atlantic	cisco	The New York Times	Cardinal Health	©GCHQ	THE	UNDER ARMOUR
Nationwide*	DOORDASH	AstraZeneca 🕏	Carelirst 👨 🔻	SIEMENS	JOHNS HOPKINS APPLIED PHYSICS LABORATORY	BANK OF AMERICA	cîti	& State Farm	JaJ Johnson-Johnson
Hogan Lovells	⊅ PELOTON	indeed	THE WHITE HOUSE	NETFLIX	Square		nerdwallet.	J.P.Morgan	Fidelity
MARKEL	T elstra	mastercard	accenture	intel	pwc	AMGEN	twilio	▲ ATLASSIAN	Dealt
Expedia		SKECHERS	Northwestern Mutual	∞ Tripadvisor	UNIVERSAL UNIVERSAL MUSIC GROUP	∞ Meta	₩ motorola	FedEx	RØBLOX
i fitbit	ORACLE	ह्या Emirates	Etsy	coinbase	U.S. AIR FORCE	LOCKHEED MARTIN		verizon [/]	Chevron
æ	COUPA Business Spend Management	Booz Allen	A CONTRACTOR OF THE PARTY OF TH	salesforce	Scotiabank.	Lilly	DISCOVER	workday.	iqt _{IN-Q-TEL}



PALADIN PORTFOLIO COMPANIES RECOGNIZED AS LEADERS

Deloitte.

2023 Technology Fast 500 winners

Recognizing growth and innovation



511% growth (2019-2022)



368% growth (2019-2022)

MEDIA RELEASE

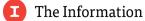
Published Dec 16, 2021

Secure Code Warrior Inducted into JPMorgan Chase & Co's 2021 Hall of Innovation









FORTUNE

Top Cybersecurity Nu Companies in the World Cy Award 20

Number #1 SaaS &
Cybersecurity Company in
2023 according to The
Information

Top Cybersecurity Companies in the World Award

CALYPSOAL





Forbes Cybersecurity Awards 2020

Best Cyber Security Product



Most Intriguing Newcomer





Steg. Al puts deep learning on the job in a clever evolution of watermarking

@techcrunch / 7:01 AM EDT • August 1, 2023





CYBER FUND II – PORTFOLIO BY STAGE



Series A

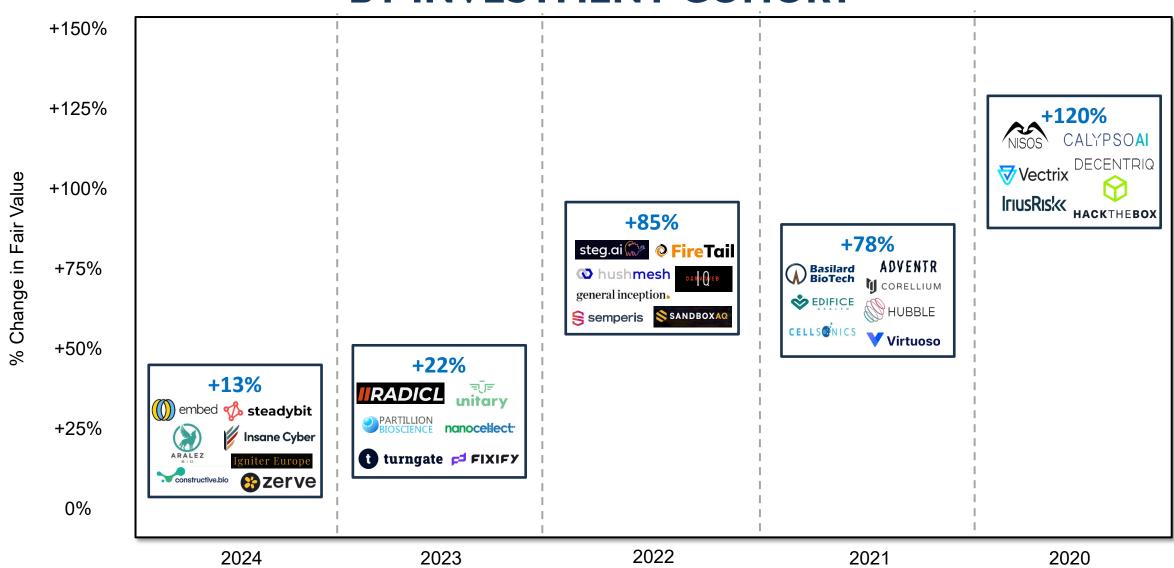
Series B

Series C

Series D/Growth



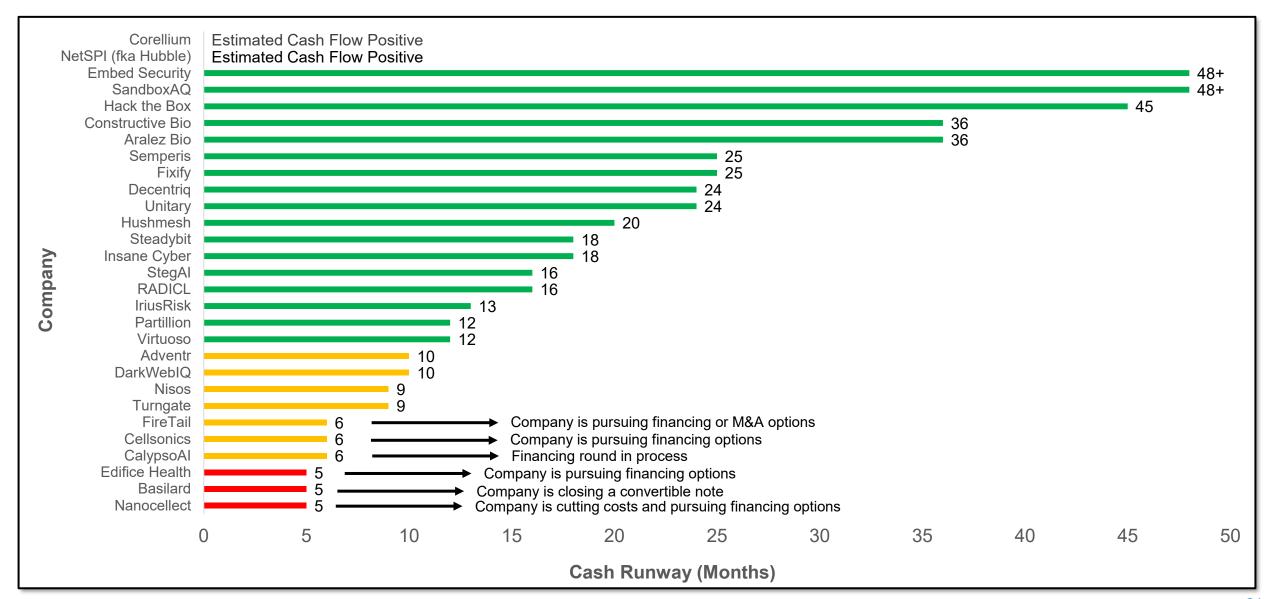
CYBER FUND II – % CHANGE IN FAIR VALUE BY INVESTMENT COHORT



23



CYBER FUND II – PORTFOLIO CASH RUNWAY





SEVERAL CFII COMPANIES EMERGING AS KEY VALUE DRIVERS





CALYPSOAI

IriusRisk«

Solution



Creates virtual software models of mobile/IoT devices for cyber security testing and accelerating development

Cyber testing platform designed to advance security team skills via simulated hacking

Platform to validate/test Al against both operational failure and cyber attacks Automates architecting secure software designs, before any code is written

Market Size



25B devices per year,developed and tested by13M engineers

Estimated **4M** shortage of employees with technical cyber security skills in the global market

\$300B Al spend by 2026, but 85% of Al projects not deployed

\$500B spent each year on software, **\$13.2B** software security market

Traction



\$2.0M → \$17.6M ARR
Recently won multiple new
deals this year with TD Bank,
Bank of America, and EY

\$5.1M → \$36.4M ARR
Over 600 total customers
on the platform, including
Deloitte, Apple, and Toyota

Closed 7 enterprise clients including ADP, CBRE, NetApp, Palantir, and Nestle

\$1.9M → \$17.9M ARR
Recently won several new
deals, securing new logos
in Dell and DocuSign







CARLYLE









CYBER FUND II – INVESTMENT METRICS

Paladin adhered to a disciplined portfolio construction approach for Cyber Fund II during 2020-21, a period of exuberance, and has been reaping the benefits of ample dry powder during the 2022-23 market correction

\$8.3M

average investment per company

91%
Board and/or observer seat (1)

82%

financings led or coled by Paladin

70% shareholder veto rights

21.3%

avg ownership
(lead/co-lead)

30% of deal terms better than 1X preferred (2)

11.5 months

average first contact to closed investment

100%

pro rata and information rights



CYBER FUND II PORTFOLIO COMPANIES

CALYPSOAL

IriusRisk«

DECENTRIQ









Platform to validate

and secure Al

Lead | Board

\$7M Series A \$28M Series B

> Automated secure software architecture

> > Lead | Board



\$3.8M Seed

Confidential computing platform

Lead | Board



\$15M Series B

Managed intelligence platform

Lead | Board



\$2M Seed

Cloud security tools marketplace

Exited



\$11M Series A \$55M Series B*

Platform to simulate cyber attack tactics

Lead | Board

U CORELLIUM















\$2.4M Seed \$25M Series A

Platform to virtualize mobile & IoT devices

Lead | Board



\$5M Seed

Embedded API protection

Lead | Board



\$12M Series A

Al-driven scoring for immune health

Co-Lead | Board



\$13M Series A

Software testing automation platform

Lead | Board



\$5M Seed

Interactive video analytics

Lead | Board



\$3M Seed

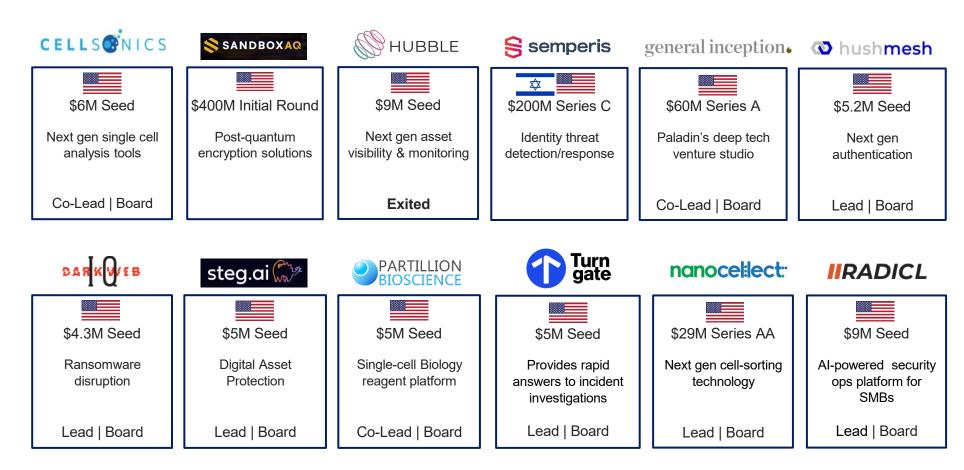
Nanomechanical gene delivery

Lead | Board

• Investments in 33 companies completed as of 12/31/24 | 3 exits (Vectrix, Hack the Box Series A, and Hubble) | 28 companies with valuation mark-ups as of 12/31/24



CYBER FUND II PORTFOLIO COMPANIES (CONTINUED)



 Investments in 33 companies completed as of 12/31/24 | 3 exits (Vectrix, Hack the Box Series A, and Hubble) | 28 companies with valuation mark-ups as of 12/31/24



CYBER FUND II PORTFOLIO COMPANIES (CONTINUED)







Igniter Europe







\$7M Seed \$25M Series A Al-Ops platform for IT operations and resilience

Co-Lead | Board



\$15M Series A

Al-enabled content moderation



\$6M Series A

Continuous reliability platform powered by chaos engineering

Lead | Board



€25M Series A

European based deep tech venture studio

Co-Lead | Board



\$4.2M Seed

Advanced detection & response for industrial control systems

Lead | Board



\$6M Seed

Transforming the efficiency of a Security **Operation Center** through Al Lead | Board











\$12M Series A

Biosynthesis of noncanonical amino acids for use in biologic medicines Board



£44.5M Series A

Global leader in genetic code expansion

Lead | Board



Lead | Board

• Investments in 33 companies completed as of 12/31/24 | 3 exits (Vectrix, Hack the Box Series A, and Hubble) | 28 companies with valuation mark-ups as of 12/31/24



CYBER FUND I – PORTFOLIO BY STAGE



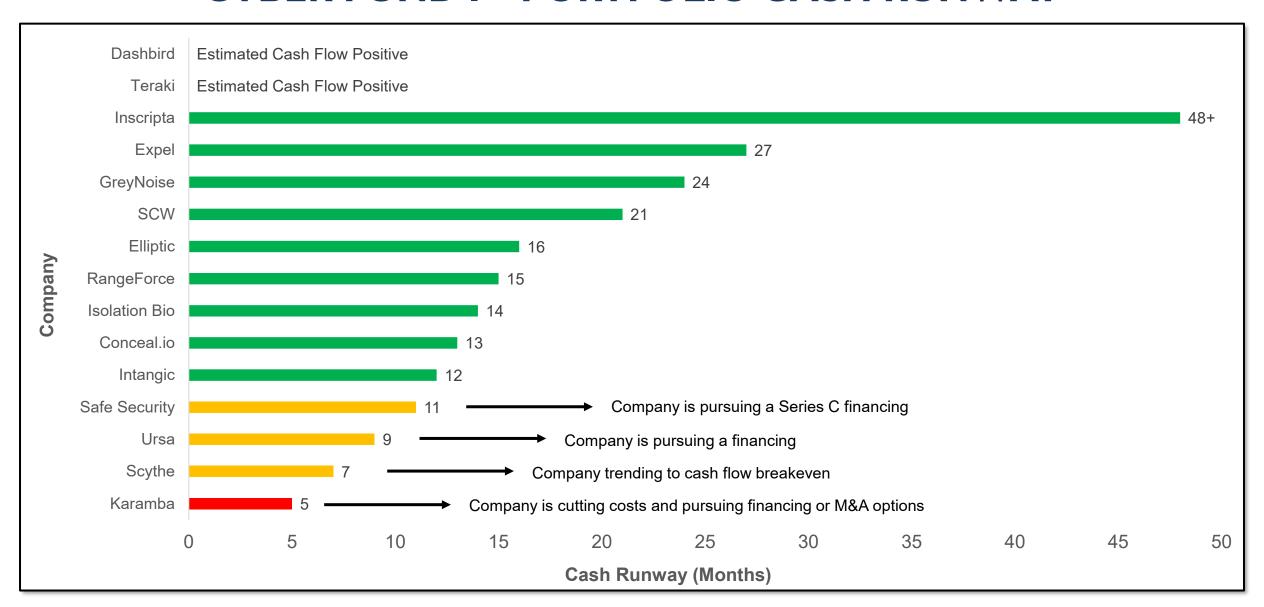
Series B (or earlier)

Series C Series D
Upcoming Financing Round

Series E (or later)



CYBER FUND I – PORTFOLIO CASH RUNWAY





CYBER FUND I PORTFOLIO COMPANIES

digital shadows_















Tailored analytics of digital footprint of organization and its attackers

Exited



Automates assessing risk of blockchain based transactions and identities

Lead | Board



Reveals and prioritizes vulnerabilities to remediate most impactful risks

Exited



Next-generation enterprise cyber security managed services platform

Lead | Board | **Partial Exit**



Financial quantification of cyber risk, enabling orgs to make better decisions

Formerly RiskLens



Monitoring and security for serverless computing

Lead | Board

DPOrganizer



Moving target defense via shielding network traffic

Board













End-to-end cloud

security and

governance platform

Exited





Data protection and privacy management platform, including **GDPR** compliance

Exited







Al-based software enabling next-gen IoT and autonomy, reducing edge data by 50X

Co-Lead | Board



Extremely high

throughput

microbiology systems

via digital technologies

Comprehensive

preventive security for

connected and

autonomous vehicles



Makes developers the first line of defense by making code secure as its written

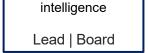
Co-Lead | Board



Big data analytics platform for continuous visibility of cyber security posture

Exited

Intangic



GREYNOISE

Geospatial analytics to

deliver accurate, real-

time economic and risk











Karamba Security



Board

Next generation cyber operations technology platform

Board



Exited



Analyzes cyber risk of listed companies to inform asset allocation strategies

Lead | Board



Filters commodity attacks for SOCs to prioritize targeted threats

Co-Lead



Interactive range for developing cyber defense skills for IT professionals

Lead | Board



Digital platform massively increasing efficiency and precision of gene editing

Board



Automated attack simulation, providing continuous analysis of security posture

Co-Lead | Board





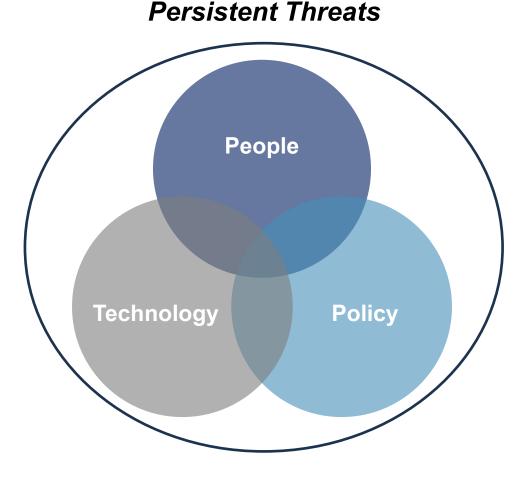
APPENDIX



SECURITY IN THE CYBER AGE

Cyber is fully in the mix as an instrument of power used by and against users of all stripes

Technology is accelerating and its center of gravity is moving in several ways



Persistent Innovation and Investment

Al is only accelerating digital transformation, increasing both opportunities and vulnerabilities

Nations are recasting their cyber strategies against market forces and geopolitics, leading to mandatory requirements



MANDATORY REQUIREMENTS ARE ACCELERATING

Aggressive SEC
Enforcement &
Significant New Rules

New SEC rules state that public companies must file within 4 days for a material incident and companies annually must disclose their cybersecurity governance, risk management, and strategy approaches

The SEC brought enforcement action in the Southern District of New York against SolarWinds, and civil charges against its CISO (Chief Information Security Officer). This marks the first time in history the SEC has brought charges against a sitting CISO

White House National Cybersecurity Strategy

The strategy was spearheaded by Chris Inglis, the first U.S. National Cyber Director and current Paladin Senior Advisor

The Strategy lays out a clear vision for the **United States to lead on securing cyberspace** and provides a roadmap to protect critical infrastructure

The strategy will generate significant investment for known and yet-to-be created solutions to the **most** complex cyber challenges

Landmark White House
Executive Order on Al, UK
Bletchley Declaration, European
Union Al Act

The EO sets a foundation for all of government to have safe and secure use of Al in the U.S., with testing in concert with the building and adoption of Al

The BD, signed by 28 countries in the UK, noted the "enormous global opportunities" offered by AI, and called upon nations to design, develop, deploy, and use AI tools in a manner that is safe, humancentric, trustworthy, and responsible

The **EU Al Act passed on December 8th, 2023,** and introduces a common regulatory and legal framework for Al



FIRM UPDATES

Cyber Fund III had an interim close on December 30, 2024
Paladin is investing out of Cyber Fund II, its 2020 vintage fund which had a final close at \$372M, exceeding its \$250M original target
The Fund has a global and diverse LP base with corporates, institutions, sovereign wealth funds, multi-family office platforms, single family offices and HNW investors from the US, Europe, and Middle East
In March 2024, Paladin released the Investment Principles and Commitments for Trust, Safety and Security, in collaboration with the White House and co-signed by 21 investors including the NATO Innovation Fund (NIF) ¹ Christopher Steed joined the DIANA (Defense Innovation Accelerator for the North Atlantic, established by NATO) Advisory Board and Paladin signed onto DIANA's Allied Capital Community Investment Principles
Nazo Moosa, one of Europe's leading tech investors, has joined Paladin as Managing Director for the firm's European operations. Nazo joins Paladin's London office and will drive international investments and fundraising
Chris Inglis has returned to Paladin as a Senior Strategic Advisor, after serving as the first US National Cyber Director from 2021 to 2023 and spearheading the US National Cyber Strategy
Kemba Walden has joined Paladin as President of the new Paladin Global Institute, after serving as the Acting US National Cyber Director succeeding Chris Inglis in 2023
In March, the White House hosted the first-ever meeting of the Trusted Capital working group, where Paladin had the honor of leading the launch of these Investment Principles. Since then, Paladin and Trusted Capital members have returned to the White House several times to engage on critical issues like ransomware, AI, deepfakes, and election security

□ David Hoffman, The Steed Family Professor of the Practice of Cybersecurity Policy at the Sanford School of Public Policy at Duke University

Paladin's most recent addition to the Strategic Advisory Group (SAG):



PALADIN HAS BUILT A VIBRANT LP CO-INVESTMENT PROGRAM SINCE ITS 2016 FUND, WHICH WILL CONTINUE IN CYBER FUND III

- Paladin invites LPs to co-invest in those companies which we believe are outperforming and where LP participation can enhance and support the fund's capacity
- Most LP co-invest activity is in later stage growth rounds alongside Paladin and our top tier external syndicate partners
- Paladin provides access to its detailed investment memorandum and due diligence to facilitate an efficient decision process for our investors
- Paladin works closely with its significant limited partners to tailor and structure coinvestment program terms and conditions

Select Companies with Co-Investments

Company

Last Round

External Partners

expel

\$170M Series E







\$53M Series C





\$43M Series C





\$85M Series D/D1







£43.6M Series B

CARLYLE



THE PALADIN GLOBAL INSTITUTE



KEMBA WALDEN PRESIDENT

- Served as the acting United States National Cyber Director in 2023. Walden joined the Office of the National Cyber Director as its inaugural principal deputy in June 2022.
- While at the White House, Walden substantially contributed to the development of and launched the National Cybersecurity Strategy (March 2023) and the corresponding Implementation Plan (June 2023).
- Walden was previously the Assistant General Counsel in the digital crimes unit at Microsoft, where she launched and led Microsoft's counter ransomware program.
- Prior to Microsoft, Walden spent a decade in government service at the United States Department of Homeland Security, most recently at the Cybersecurity and Infrastructure Security Agency, where she focused on election security, the financial services sector, and the energy sector.

Launched in January 2024, the Paladin Global Institute represents a global effort to marshal international forces to stimulate research, data collection, policy recommendations, and advocacy to enhance Paladin's information investment advantage for our innovation and sustainable solutions to protect critical infrastructure and the safety of people in the digital ecosystem.

The Institute provides Paladin's portfolio managers, entrepreneurs, business leaders, and government leaders with policy recommendations, thought leadership, research, and information on emerging solutions that allow them to collaborate, effectively identify and mitigate cyber, AI, and deep tech risks. Paladin's global reach, its Strategic Advisory Group comprised of some of the world's best minds on these topics, and decades of experience identifying solutions of absolute need for private and public sector customers afford the Paladin Global Institute with key insights into the most pressing cyber, AI, and deep tech needs and innovative solutions.



THE PALADIN CYBER COUNCIL – A NEW PROGRAMMATIC APPROACH TO CYBER AND AI

Insights

- Taking Council Members inside the U.S. and EU regulators' plans on cyber and AI regulation
- Insights on how corporate Boards and Audit & Risk Committees are addressing cyber and AI defense
- Practical and tested information on how to prepare for, and respond to, the inevitable incident or breach

Innovation

- Curated access to best-in-class companies creating new categories in cyber and AI
- Quick hit information for CISOs
- Ability to proactively "hunt" for solutions to fit Council Members' strategic needs



Collaboration

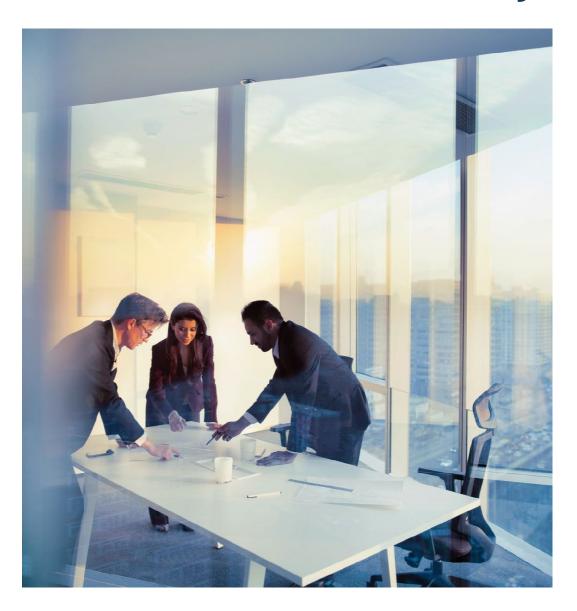
- Peer learning through interaction with other Council Members and CISOs across industries
- Close collaboration with Paladin and Good Harbor on understanding risks and pragmatic solutions
- Translation of Members' concerns and pain points into technology solutions

Investment

- Leverage Paladin's superior track record of sourcing, screening and scaling cyber companies
- Priority access to portfolio company co-investments
- Council Members receive the same economics and terms as other LPs in Cyber Fund III



HOW TO JOIN THE COUNCIL



MEMBERSHIP

- Flagship Council Member at \$25M (and up) investment in Cyber
 Fund III
- Council Member at \$10 24M investment in Cyber Fund III
- Members receive the same economic terms as the other LPs in the fund and additional benefits

WHO SHOULD PARTICIPATE

Up to 3 participants per Council Member Organization

- C-suite executives and Board members
- CISOs, senior technology professionals and heads of business units
- Senior investment professionals

As a member of the Paladin Cyber Council, your organization will be eligible for a customized program of products and services to better defend against constantly evolving cyber threats.



GENERAL INCEPTION: PALADIN'S VENTURE STUDIO

"Right" formation capital

\$250-500k of capital at company formation

Supporting infrastructure

Legal, recruiting, financial, IT and branding resources for new companies



Productization

Dedicated critical product development resources from a pool of 400+ scientists and engineers

Company building

Diverse and growing group of seasoned executives across key business functions

Right-sized ownership with strong founder alignment

- Investing off company balance sheet
- Target co-founder stake of 15-45%* at Inception
- Curating opportunities for downstream Member VCs

Strategic sub-portfolio to accelerate company creation

- Portfolio of profitable contract-R&D, engineering, design and specialty manufacturing companies
- Ability to leverage 400+ scientists & engineers across a growing portfolio of formation-stage startups

Operational scale for company building

- Fully staffed expert teams in key practice areas
- Ever-increasing stable of seasoned executives with deep expertise across commercial, operational and R&D functions

In-kind resources to support NewCo maturation

- Support functions to build strong company scaffolding to sustain long term growth
- Just in time resource availability to maintain capital efficiency



PALADIN IS UNIQUELY QUALIFIED TO INVEST IN DIGITAL BIOLOGY AND BIOSECURITY IN THE AGE OF AI

President Biden's Oct. 2023 Executive Order on the Safe, Secure, and Trustworthy Development and Use of Artificial Intelligence highlighted the administration's focus on Biosecurity

The confluence of AI, large biological datasets, and lower-cost biotechnology tools have raised the importance of biosecurity. New regulatory oversight is likely to emerge in response to this threat and new tools will be required to be prepared for it.

PALADIN'S UNIQUE POSITIONING INTHIS SPACE

- Successful track record of investing in biology tools relevant to biosecurity such as QuantaLife, Twist Bioscience, and others.
- Domain expertise in both biotechnology and national security.
- Domain expertise both in software and wetware-based solutions.
- Privileged insight into national biosecurity concerns, unavailable to traditional biotechnology investors.
- Privileged access to critical public health infrastructure customers, unavailable to traditional biotechnology investors.

BIOSECURITY INVESTMENT THESIS AREAS



Tools for screening, characterizing, and monitoring pathogens at scale



Broad-spectrum vaccine and antiviral development capabilities



Protection for biological datasets, Al models, and healthcare systems



Software and service providers for biosecurity regulatory compliance



INVESTMENT EXAMPLES

For the complete set of Paladin investment examples, please refer to the data room.



INVESTMENT EXAMPLE (PARTIAL EXIT)



Cyber testing platform designed to advance security team hacking skills in penetration testing and additional cybersecurity simulated attacks. HTB's comprehensive SaaS gamified test environment enables individuals to learn adversarial tactics, so that security teams within enterprises can better fortify their security practices

Location(s)	Kent, United Kingdom Athens, Greece
Founding Year	2017
CEO	Haris Pylarinos
Paladin's Initial Round	£8.8M Series A @ £48M Post-\$ (Dec. '20)
Last Financing Round	£43.6M Series B @ £173M Post-\$ (Dec. '22)
Investment Partners	CARLYLE Brighteye Ventures - ENDEAVOR
Traction	£4M → £27.2M ARR
Current Board Roles	(1) Board Director; (1) Board Observer
Key Customers	Deloitte (A) into Booz

Investment Source

- Opportunity sourced by way of collaboration with existing portfolio company, RangeForce
- Developed a trusted relationship with the company over 18 months leading to unique Series A opportunity at favorable valuation

Value Add

- Led the Series A financing and helped the company build a syndicate
- Provided key introductions to potential advisory board members and future growth investors

*Partial Realization: In Dec. '22, Carlyle led a £43.6M growth and secondary investment in HTB, in which Paladin exited its Series A securities at 2.7x gross (2.4x net). Paladin also participated in the Series B growth round.











INVESTMENT EXAMPLE (EXITED)



PhishMe (renamed Cofense post-exit) provided organizations with the ability to improve their employees' resilience towards spear phishing, malware, and drive-by cyber attacks. The company was acquired by BlackRock for \$400M in Q1 2018

Location(s)	Leesburg, VA New York, NY
Founding Year	2011
CEO	Rohyt Belani
Paladin's Initial Round	\$3M Series A @ \$10M Post-\$ (Jul. '12)
Exit	M&A by BlackRock for \$400M (Feb. '18)
Investment Partners	Bessemer Venture Partners ALDRICH PARTNERS
Key Customers	Chevron Deloitte. charles SCHWAB USAA® Olly

Investment Source

- Opportunity directly sourced by Paladin
- Worked with founders to spin out technology from technical services company
- Sole investor in \$2.5M Series A at a \$10M premoney valuation
- Led \$13M Series B and \$42.5M Series C

- Introduction to CDW resulting in significant channel partnership providing \$10M+ annual sales
- Actively involved in inorganic strategy, tuck-in acquisition of Malcovery, grew to \$8M ARR at time of exit
- Assisted in securing \$10M of venture debt
- Assist in recruiting talent, including for federal market strategy



INVESTMENT EXAMPLE (IPO)



10X is the creator of a technology for genome sequencing using a unique nucleic acid sample preparation device that efficiently indexes large DNA (or RNA) fragments that are to be sequenced in a conventional sequencing machine. 10X makes the post-processing of genomic data much faster, cheaper and more accurate. 10x completed its initial public offering in September 2019 at an initial valuation of \$4.2B

Location(s)	Pleasanton, CA
Founding Year	2011
CEO	Serge Saxonov
Paladin's Initial Round	\$3M Convertible Note Financing (Pre- Series A) Series A - \$42M Post-\$ (Dec. '12)
Exit	IPO @ \$4.2B valuation (Sep. '19)
Investment Partners	Fidelity. WELLS FARGO Venrock Morgan Stanley
Acquisitions	READCOOR CARTANA EPIN MICS

Investment Source

- Repeat Paladin-backed founders from previous success in QuantaLife (acquired by Bio-Rad)
- First institutional capital, led seed financing in November 2012 and joined Board

- Served on the Board of Directors since 1st financing through the IPO
- Assistance in executive hiring for all VP and C level positions



INVESTMENT EXAMPLE



Secure Code Warrior is a global security provider that improves software development and security via building security tools for software development in order improve visibility and enable developers to write secure code from the beginning

Location(s)	Sydney, Australia Boston, MA London, United Kingdom Belgium
Founding Year	2015
CEO	Pieter Danhieux
Paladin's Initial Round	\$3.5M pre-Series A convertible note (Aug. '18)
Last Financing Round	\$53M Series C @ \$410M Post-\$ (Nov. '22)
Investment Partners	Goldman investments # AirTree
Traction	\$3M → \$38.0M ARR
Current Board Roles	(1) Board Director; (1) Board Observer
Key Customers	IPMorgan SAP salesforce

Investment Source

- Opportunity proactively sourced by Paladin via a relationship with the GCHQ accelerator
- Paladin developed a trusted relationship with the management team, which led to a convertible note in August 2018 and soon followed by a Series A at a favorable valuation in March 2019

Value Add

- Introductions to multiple investors for Series B, including Goldman Sachs and Cisco
- Assisted in evaluating and completing acquisition of Adversary.io, accelerating its R&D roadmap
- Assisted in recruiting Director of EMEA region and the SVP of Global Sales





J.P.Morgan







INVESTMENT EXAMPLE



(2020 Fund)

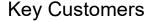
Virtualizes Arm-based mobile and IoT devices for security testing, vulnerability research, and device. Corellium is the only platform architected from the ground up to run on Arm-based servers (on premise or in the cloud), providing native-like accuracy, as well as unmatched speed and scalability

Location(s)	Delray, Florida Sydney, Australia
Founding Year	2017
CEO	Amanda Gorton
Paladin's Initial Round	\$2.4M Note @ \$35M Cap (Mar. '21)
Last Financing Round	\$25M Series A @ \$78M Post-\$ (Nov. '21)
Investment Partners	investments iqt _{IN-Q-TEL}
Traction	\$2M → \$17.6M ARR
Current Board Roles	(1) Board Director; (1) Board Observer

Investment Source

 Paladin proactively sourced the opportunity and established a relationship with the founders, which led to Paladin investing in the company via a convertible note pre the Series A financing round

- Supported founders with initial growth by providing key private sector and government customer relationships
- Helped the company analyze strategic tuck-in acquisitions, providing financial review and strategic resources to evaluate the prospective target
- Provided strategic customer introductions to a few government agencies













INVESTMENT EXAMPLE



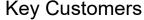
Managed detection solution protecting companies from cybercrime by disrupting the criminals who target them. DWIQ inserts itself into the ransomware supply chain stopping the attack before it even begins

Location(s)	New York, NY
Founding Year	2021
CEO	Kevin Sherry
Paladin's Initial Round	\$4M Series Seed @ \$15M Post-\$ (Oct. '22)
Last Financing Round	\$4M Series Seed Plus @ \$30.5M Post-\$ (Dec. '23)
Investment Partners	Strategic Angels
Traction	\$500K→ \$2.7M ARR
Current Board Roles	(1) Board Director; (1) Board Observer
Kay Customers	

Investment Source

 Paladin connected with the CISO of a leading cyber insurance company who made the initial introduction to the company

- Paladin provided introductions to several commercial and government customers
- Paladin will be working with founder on the initial hiring and growth plan











DISCLOSURES



DISCLOSURES

RESTRICTIONS ON USE

This presentation is not an advertisement or a prospectus and is not intended for public use or distribution. It has been prepared for discussion purposes only with prospective eligible investors and shall not constitute an offer or a solicitation, or the basis for any contract, for the purchase or sale of any investment. It may not be copied, circulated or published, in whole or in part, without the prior written consent of Paladin Capital Group ("Paladin"). This document shall not be deemed to constitute investment, tax or legal advice and should not be relied upon as the basis for a decision to enter into a transaction or as the basis for an investment decision. Prospective investors are encouraged to consult their legal, financial and/or tax advisors in all matters. Interests in the Fund have not and will not be registered for sale, and there will be no public offering of interests in any jurisdiction.

RISK

The value of investments may fall as well as rise. Past performance of an investment or a fund is not necessarily indicative of future performance of such investments or fund or any other investment or funds. Target returns are not guaranteed. It is possible that the Fund's investments may be subject to leverage and if so, should therefore be considered higher risk than a similar unleveraged investment. Investment performance may be subject to foreign currency exchange risks regardless of whether or not any currency hedging is undertaken by the Fund.

A number of statements made in this presentation are not historical or current facts, but deal with potential circumstances and developments. They can be identified by the use of forward-looking words such as "believes", "expects", "intends", "anticipates", "may", "will", "would", "could", "should" or other comparable words. Any such forward-looking statements, including any projections or other estimates of returns or performance, are based on currently available information and certain assumptions. Such statements are conjecture, and as such are subject to risks and uncertainties that may cause actual results to differ from current projections, estimates and expectations. Assumptions as to future events may prove to be incorrect and events which were not anticipated or otherwise taken into account may occur and may significantly affect the analysis.

Any assumptions or projections should not be construed to be indicative of the actual events which will occur. Actual events are difficult to predict and may depend upon factors that are beyond the Fund's control. Certain assumptions have been made to simplify the presentation and, accordingly, actual results may differ, perhaps materially, from those presented. There can be no assurance that estimated performance or projections can be realized or that actual performance or results will not be materially lower that those estimates herein. Investors should conduct their own analysis, using such assumptions as they deem appropriate, and should fully consider other available information.

RESPONSIBILITY

This document has been prepared by Paladin. Certain information in this presentation has been obtained from sources believed to be reliable although Paladin does not guarantee the accuracy, completeness or fairness of such information. Unless otherwise indicated, information contained herein is as of the date set forth on the cover page hereto. The delivery of this presentation does not imply that any information contained herein is correct as of any time subsequent to the date of this presentation. Any information contained herein may be subject to change by Paladin without formal notice. Performance returns reflect Paladin III, LP, Paladin Cyber Fund, LP, Paladin Cyber Fund II, LP and their respective parallel vehicles and affiliates, as of 12/31/24 except where noted, and are preliminary and unaudited. Performance calculations for "Cyber" and "Alternative Energy/Other" are prepared by Paladin for analytical purposes and to provide additional information and should be evaluated together with the performance information in the Fund's financial statements. This presentation must be read in conjunction with the Fund's Private Placement Memorandum and transaction documents to obtain additional important facts.



DISCLOSURES (CONTINUED)

SLIDE 2

- 1. "Enterprise value created" refers to the value of Paladin III, Paladin Cyber Fund, and Paladin Cyber Fund II investments as of 12/31/24. For the companies that have exited via IPOs, enterprise value is calculated as the market capitalization of the company as of 12/31/24. For the companies that exited via strategic acquisition, enterprise value is calculated as the price at time of sale. For all remaining companies still privately held, the enterprise value as of 12/31/24 is calculated in accordance with Paladin's Valuation Policy. A detailed breakdown by company is available upon request.
- 2. All figures are as of 12/31/24 and are preliminary and unaudited. The composite investment performance results presented in the above summaries (the "Presented Results") is comprised of the composite investment performance results of Paladin's investments in portfolio companies in Paladin III, Paladin Cyber Fund, and Paladin Cyber Fund II, which include all prior investments of all Paladin funds and it's parallel vehicles and co-investment vehicles that are substantially consistent with the investment objectives of the Fund's investment strategy. As a result, no investor could achieve the associated composite returns directly through any single Paladin investment vehicle and the returns for the Funds may differ materially. There can be no assurance that investors in the Funds will achieve a particular level of gross or net returns or that they will be able to avoid losses. The Presented Results are not necessarily indicative of the expected results of the Funds, and there can be no assurance that the Funds will achieve similar results or their investment objective. Net returns are estimated and are net of carried interest paid and net of a management fee of up to 2.0% (which is the management fee to be charged by the Funds), and expenses, calculated based on the proportion of the invested capital in Paladin III, Paladin Cyber Fund II companies by a fund or vehicle as a percentage of all the invested capital for such fund or vehicle. Paladin's full track record and performance results since 2008 for Paladin III, Paladin Cyber Fund II and their parallel vehicles and co-investment vehicles is available upon request.

Cambridge Associates' US Venture Capital: Index and Selected Benchmark Statistics, March 31, 2024. The net median TVPI for 2008 vintage is 1.68X, for 2016 vintage is 2.13X and for 2020 vintage is 1.09X. The excerpt of the benchmark data is available upon request. Paladin pays a subscription fee to Cambridge Associates for their benchmark data.

SLIDE 5

- 1. All figures are as of 12/31/24 and are preliminary and unaudited. The composite investment performance results presented in the above summaries (the "Presented Results") is comprised of the composite investment performance results of Paladin's investments in portfolio companies in Paladin III, Paladin Cyber Fund, and Paladin Cyber Fund II, which include all prior investments of all Paladin funds and it's parallel vehicles and co-investment vehicles that are substantially consistent with the investment objectives of the Fund's investment strategy. As a result, no investor could achieve the associated composite returns directly through any single Paladin investment vehicle and the returns for the Funds may differ materially. There can be no assurance that investors in the Funds will achieve a particular level of gross or net returns or that they will be able to avoid losses. The Presented Results are not necessarily indicative of the expected results of the Funds, and there can be no assurance that the Funds will achieve similar results or their investment objective. Net returns are estimated and are net of carried interest paid and net of a management fee of up to 2.0% (which is the management fee to be charged by the Funds), and expenses, calculated based on the proportion of the invested capital in Paladin III, Paladin Cyber Fund II companies by a fund or vehicle as a percentage of all the invested capital for such fund or vehicle. Paladin's full track record and performance results since 2008 for Paladin III, Paladin Cyber Fund and Paladin Cyber Fund II and their parallel vehicles and co-investment vehicles is available upon request.
- 2. Cambridge Associates' US Venture Capital: Index and Selected Benchmark Statistics, March 31, 2024. The net median TVPI for 2008 vintage is 1.68X, for 2016 vintage is 2.13X and for 2020 vintage is 1.09X. The excerpt of the benchmark data is available upon request. Paladin pays a subscription fee to Cambridge Associates for their benchmark data.