



## What is SOMO?





### Why Digital Taxi Tops?

The growing need to bring a sustainable solution to mobility and provide residents tangible sustainability benefits, inspire us to develop an innovating platform in the city of New York. An incredible digital format that will provide visibility and impact to both brands and initiatives aiming to engage with over 10 million residents and tourists.



### Eye level Geo targeted Unavoidable

#### No Waste:

Custom target your campaigns, let them be seen wherever they are needed to be seen.

#### **Coverage Gaps:**

With no predetermined locations, we can fill in many coverage gaps on your plans.

#### Frequency or impact... we do both:

Our Network allows us to build campaigns on share of voice to be either a frequency medium or a high impact media vehicle.

#### POI targeting

Target around one or many points of interests without setting for coverage.



### Why Digital Taxi Tops?

An innovative, flexible and striking solution formoving DOOH. Our 2,000 Taxi Top network provides the biggest coverage for any digital mobility media in the Big Apple.

- 65% market share of Digital NYC Taxi Tops
- Over 3 billion monthly impressions capacity

Through our scale and targeting capabilities, exceed and achieve goals faster while delivering stronger results. Customizable targets to reach any audience in neighborhoods and business corridors, where no other OOH solutions can reach.

### Geo-Target where your ads will appear

We can create a radius around locations so your ad will only appear only screens that enter into your designated area.

We can geofence by zip code or create a custom fence to limit the area where your impressions are delivered.





### Optimize your OOH campaigns

Take advantage of high-visibility displays and efficient capabilities to offer contextual and relevant messages:

- Create Geofences around locations where your ads will play, limiting where impressions are delivered.
   Street dominations and takeovers in specific locations.
- Integrate taxi tops ad campaigns with existing campaigns on large format billboards by geo-targeting ads around those specific media POIs to increase impression frequency.
- Dayparting will allow your campaigns to deliver impressions when your audience is.
- Build real-time triggers for your campaigns, such as promotions, weather and events.



Built and trusted by all types of advertisers from regional, national, global brands and Fortune 500 Companies:

- Entertainment
- Luxury
- CPG
- Retail
- QSR



## How do we sell?

- **1. Impression Based:** Set impression targets to your campaigns
- **2. Share of Voice:** Take over a percentage of screen time
- **3. Programmatic:** PMP and OMP



The short-term goal is to replace 100% of our fleet with environmentally friendly cars to offer the residents and visitors of New York City low-carbon emission mobility.

# Additional products



- Swarm an important event by pulling your digital taxi top out of service and staging it at an important event, store opening, launch location, concert, arena, convention, etc.
- Create a memorable IRL experience where your consumers are.

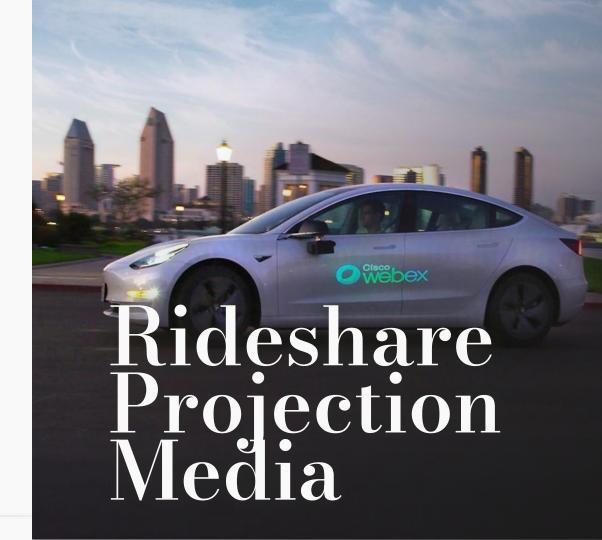
- Unmissable-drive-by ad formats (half and full wraps) turn heads and create IRL memorable moments for your brand.
- Up close-Swarm an event and show up when are where things are happening.
- All over-go everywhere with cars that are on the road non-stop, reaching the most popular and populated areas of the city.
- Measured-receive heatmaps of routes each and every driver takes.





- Large eye-level visibility.
- Hyper-targeted ad & Hyper-local audience.
- Increase your brand awareness.
- Capture and engage with your audience.
- Cost effective advertising.

- Creative, eye-level visibility.
- Innovative, impactful technology.
- · Available for mass reach or swarms.
- Beautiful canvas to support brand messaging.
- Memorable IRL consumer experience.































#### Sustainable Growth

There's a growing need to bring a sustainable solution to mobility and provide residents tangible sustainability benefits, inspire us to develop an innovative platform in the city of New York.

With the expertise of parent organization GPO Vallas, we can expand that vision—and our audience reach

- Immersive brand experiences
- Product sampling
- Street teams
- Projections
- Pop-up experiences
- Social media content creation of your activation
- Celebrity partnerships





### Outcomes we measure:

- Foot Traffic
- In-app
- Website visitation
- Brand Lift/Awareness



# Who Is Vallas?

#### **GPO VALLAS**

Sustainability

### Citizen Sustainability

At GPO VALLAS, we are committed to build together a sustainable and prosperous future for our cities and the planet. We believe in the shared responsibility of creating a cleaner, healthier and more livable urban environment for all.

#### WHAT WE DO?

We design and develop smart products and solutions that improve the citizens life quality, while effectively addressing the pollution problems we face in our cities.

#### **HOW WE DO IT?**

Installing specific solutions to the main social problems of our cities and the environment.

#### **GPO VALLAS**

Compromiso

#### SOMO

### What we do

We design and develop smart products and solutions that improve the quality of life for the citizens on the streets, while effectively addressing the pollution problems we face in our cities.



#### How we do it

Through a unique approach:

Sustainable advertising solutions.





### Our mission













**Combine innovation with environmental awareness** to transform our streets into friendlier places for the community and the environment.

#### **GPO VALLAS**

Sustainability

### Solutions









Environmental Purification **Urban Nature** 

Recycling

Sustainable Mobility

**eco**V/LL/S





PLATFORMS



# Multiplatform







**Forbes** 

Robb Report

**eco**V/LL/\S

**FOOD&WINE** 

VIAVERDE

**InStyle** 





**Only in Latin America** 







# Pan-regional Coverage





### Appendix

### **Market Comparison**

	SOMO	FIREFLY	Intersection
NUMBER OF TAXIS	2,000	≈750	≈600
NUMBER OF SCREENS	4,000	≈1,500	≈1,200
MONTHLY NYC IMPRESSIONS	3 Billion	≈1 Billion	≈<1 Billion
GEOFENCE & HYPERLOCAL CAPABILITIES	Yes, down to specific POI	Yes, down to specific POI	Yes, only down to neighborhood/zip code
AD. SERVER	Vistar	In-House	In-House

luß media





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