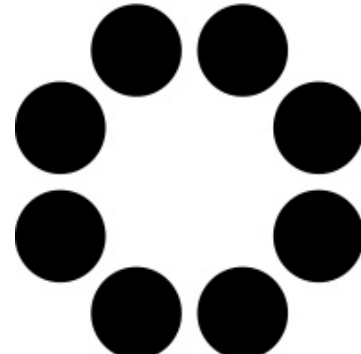




 **NOA**

Building Trust.

Antonio Eram
Founder | CEO
NETOPIA



When asked who is our **consultant on tax and internal audit**, I say NOA. I'm not even asked why. It's intuitive. NETOPIA is what it is, so NETOPIA's consultants are at the same level.

Daniel Gross
CEO
PENNY | REWE ROMANIA



NOA are our consultants on a wide range of **tax and audit services**. We worked together from their launch. We appreciate the professionalism and especially the promptness of the team at the management and operational level. NOA understands our specifics and offers us customized solutions.

Patricia Luca
CFO
E-INFRA



We discovered during our collaboration that the NOA team has a deep understanding of various types of business. They are always with us with **the best solutions**, adapted to our needs.

Dragoș Holban
CFO
VRANCART

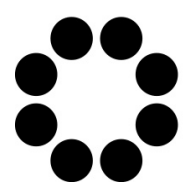


Expertise is the key of **tax advisory and internal audit**, but the difference comes from the degree of trust and closeness you feel towards your consultants. With NOA, I know we are in good hands.

Gabi Crețu
Founder | CEO
EVOZON



In tech, we need customizable **tax advisory and internal audit**, but also a global business perspective. A service combo that we only got from NOA experts.



About NOA



NOA stands for **premium**
tax advisory, internal audit and
business strategy services.

Every NOA client benefits from the
solid experience of our specialists

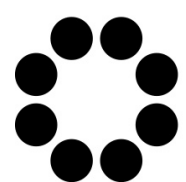
gained in complex projects
but delivered in highly agile processes.

No 20th-century hierarchies, no bureaucracy.

The volatile economic reality demands **agility**
in making business decisions..

With an **independent**
spirit, connected to the vibrant present,
NOA offers leaders of visionary companies
all the support in making decisions.
When they need it, how they need it.
Over 100 local and international companies
from industries such as technology,
infrastructure, FMCG, and retail
are NOA clients.

Currently, NOA operates from Bucharest,
while having also two strategic offices in
Cluj-Napoca and London.



Audit & Assurance

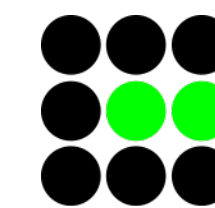
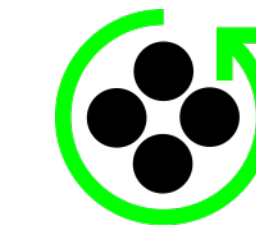
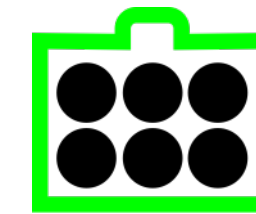
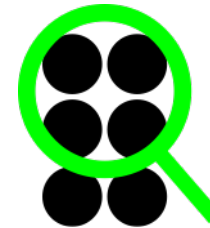
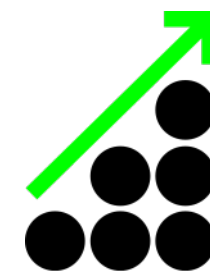
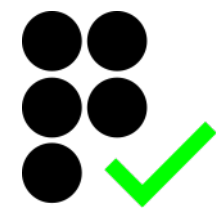
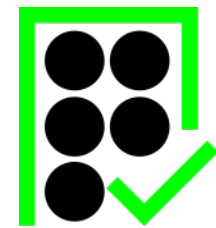
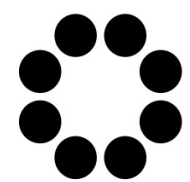
- Internal Audit & Financial Audit
- Assessing risks within the organization and proposing solutions to optimize corporate governance
- Consultancy in the implementation of procedures and processes
- Audit & Advisory on GDPR
- Audit & Advisory on KYC & AML
- Assurance & Audit related services

Tax Advisory

- General tax advisory – direct and indirect tax, national and international taxation
- Transfer Pricing
- Tax restructuring and Tax & Financial due diligence
- Assistance in tax inspections and disputes
- Tax Review and Tax Risk Assessments
- Tax Compliance and Tax representation services
- VAT reimbursement support
- Tailormade tax & financial workshops
- Assistance in validating tax solutions with the tax authorities

Integrated Services

- Strategic business advisory
- M&A –due diligence services (seller due-diligence, buyer due diligence), exit assistance, transaction structuring
- Business restructuring services – design of architectures, financial and tax structures and creation of business models



Management team



Otilia Pețu
Managing Partner

Otilia founded NOA, having extensive experience in the field of national and international taxation. Otilia ensures the development vision of the group and is directly involved in projects of strategic importance for NOA's clients.

Otilia worked as a local tax expert for the World Bank.

She is a member of the Romanian Chamber of Tax Consultants and of the Romanian Chamber of Auditors.

She holds an Advance Diploma in International Taxation issued by the Chartered Institute of Taxation. She also holds a Postgraduate Degree in Board Practice and Directorship from Henley Business School – University of Reading.

She holds a master's degree in Business Law and is a graduate of the Faculty of Law – the University of Bucharest and a graduate of the Faculty of Marketing within the Bucharest Academy of Economic Studies



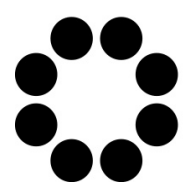
Mircea Dumitrașcu
Partner

Mircea is one of NOA's founders and ensures the operational management of the group, offering NOA's clients his extensive experience in taxation and business strategy.

Mircea coordinates teams made up of various tax advisors, integrating, when necessary, legal, financial, and valuation advisors.

Throughout his career, he has been involved in tax audits, due diligence and M&A projects, providing also assistance in the registration and tax authorization processes. He has also been involved in projects aimed at amending tax legislation.

Mircea is frequently invited to industry events as a speaker and conducts conferences and courses on tax-related topics.



Management team



Lidia Terzea
Partner

Lidia has extensive experience in taxation gained within renowned consulting companies, both in direct and indirect taxes, being involved in coordinating NOA's tax practice.

In addition to general tax consultancy, Lidia has participated in tax audits, due diligence projects, provided assistance in projects related to obtaining Advance Individual Tax Rulings, and has experience in preparing transfer pricing documentation.

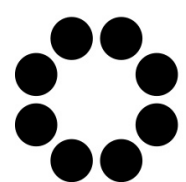
Among the industries in which Lidia has gained professional experience in the field of taxation, we can mention the energy industry, pharmaceutical industry, IT industry, FMCG, and real estate.



Grigore Constantinescu
Internal Audit Partner

Grigore brings to NOA's team over 10 years of experience in internal auditing, external auditing, and management consulting, directly contributing to streamlining operational flows and risk management in top companies in systemic sectors of the economy, such as banking, oil and gas, real estate, and consumer goods.

He joined NOA after being part of the Internal Audit team at one of the top 3 banks in Romania and the largest oil and gas company in our country. Grigore is a Certified Internal Auditor (issued by the Institute of Internal Auditors, Orlando, USA) and holds the Cambridge Financial Certificate in English.



Part of our clients

ALPLA

AROBS
Transilvania Software

cora

COSCO
SHIPPING

CITONE

Edenia

Electrogrup

E-INFRA

elje
PAVAJE

evozon

Elegance
Decor

GTS

GlobeGround
Romania

HASIT

Hochland

IULIUS

KUK.
ADDING VALUE

MONOR

MACROMEX

nagarro

netcity

NOVA
POWER AND GAS

NETOPIA
PAYMENTS

PADDYPOWER.
betfair

PENNY.

PROCEMA

PVA
PRODVINALCO
TRADIȚIE DIN 1932

RAAL
complete cooling solutions

ROMBAT
Bateria nr. 1 în România

EKORD

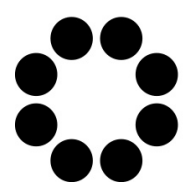
RMB
INTERAUTO

sanex
Subsidiary of lasselsberggroup

TEMAD

ADECO

VBH



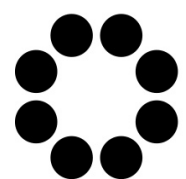
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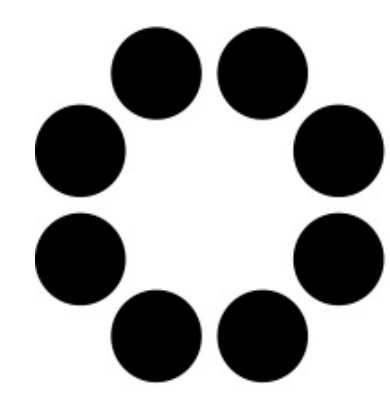
For more details, get in touch with us at:

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+40 771 590 129





 **NOA**